

ACQUISITIVE BUYERS - GLOBAL

WITH £1m+ EBITDA CRITERIA

JUNE 2026

Sectors Featured Include:

Construction, Electronic & Electrical Equipment, Food & Beverages, ICT, Plastics & Packaging, Support Services, Generalist

SECTORS

To view our most active buyers targeting opportunities with an EBITDA above £1m, please see the sections below.

If you believe that you have an opportunity that meets the criteria of a buyer, please contact us via email.

Please note: We act for thousands of buyers in most sectors and geographies. We welcome all sell-side opportunities, regardless of whether they fit specific criteria featured here.

Email: rowan.lyall@langcliffe.global

- CONSTRUCTION
- ELECTRONIC & ELECTRICAL EQUIPMENT
- FOOD & BEVERAGES
- ICT
- PLASTICS & PACKAGING
- SUPPORT SERVICES

Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

- GENERALIST

CONSTRUCTION

318892 - Disaster Restoration & Construction Services Click to Enquire 	
The Acquirer	Acquisition Criteria
• US PE-owned; • Provider of disaster restoration services; • Provides 24/7 emergency response services; • Serves residential and commercial customers; • Operates across the US.	• Providers of disaster restoration services; • Offering water, fire, and mold damage restoration, HVAC decontamination, and biohazard clean-up services; • Located in the US; • Minimum EBITDA US\$1m.

Location: USA

ELECTRONIC & ELECTRICAL EQUIPMENT

323459 - Electrical Power Solutions Click to Enquire 	
The Acquirer	Acquisition Criteria
• US PE-owned; • Provider of electrical power services; • Offers NETA-accredited electrical testing, engineering, and compliance services; • Serves mission critical data centres and customers in the utilities and industrial sectors; • Operates domestically.	• Providers of electrical maintenance testing and utility field services; • Located in North America; • Minimum turnover US\$10m; • Minimum EBITDA US\$1m.

Location: USA

FOOD & BEVERAGES

313331 - Dairy Food Products Click to Enquire 	
The Acquirer	Acquisition Criteria
• Mexican privately-owned; • Manufacturer of dairy products; • Well-known Hispanic food brand; • Focuses on yoghurt and aged cheese products; • Operates B2B and B2C; • Manufacturing facilities located in Mexico, the US and Brazil.	• Manufacturers and brands of dairy products; • Offering yoghurt, cheese and dairy-based products; • No interest in sheep milk; • Located in Brazil, Mexico and the US; • Preference for California, Texas, Illinois and Colorado; • EBITDA between US\$5m-US\$50m.

Location: Mexico

323433 - Premium Seafood Products Click to Enquire 	
The Acquirer	Acquisition Criteria
• US PE-owned; • Importer and marketer of premium seafood; • Offers sashimi-grade seafood, including salmon, tuna, shellfish, and caviars; • Markets products under own and partner brands; • Serves high-end restaurants and seafood retailers; • Sources products globally and distributes across North America.	• Distributors of seafood; • Serving customers in the restaurant and food service sectors; • Located in North America; • Minimum turnover US\$10m; • Minimum EBITDA US\$1m.

Location: USA

329494 - ICT Services & Public Safety Technologies Click to Enquire 	
The Acquirer	Acquisition Criteria
• US PE-owned; • Provider of managed IT and cybersecurity services; • Offers public safety and in-vehicle technologies; • Serves customers in the government and public sector; • Operates across the US.	• Providers of managed IT services and cybersecurity services; • Located in North America; • Minimum turnover US\$10m; • Minimum EBITDA US\$1m.

Location: USA

311712 - Supply Chain & Mobility Solutions Click to Enquire 	
The Acquirer	Acquisition Criteria
• US PE-owned; • Provider of supply chain and mobility technology solutions; • Offers consultancy, integration, and lifecycle support services; • Serves customers in the manufacturing, retail, healthcare, and logistics sectors; • Operates across North America and Europe.	• Provider of automated end-to-end enterprise mobility solutions; • Offering system integrators to SMBs and enterprise customers; • Serving customers in the robotics, machine vision and AIDC sectors; • Located in North America and Europe; • Minimum turnover US\$10m; • Minimum EBITDA US\$1m.

Location: USA

PLASTICS & PACKAGING

333263 - Flexible Packaging Products Click to Enquire 	
The Acquirer	Acquisition Criteria
• US PE-owned; • Manufacturer of blown polyethylene films; • Produces specialty coextruded films and flexible packaging; • Offers custom resin blending and lamination capabilities; • Serves customers in the medical, food, and industrial sectors; • Operates across Canada and the US.	• Manufacturers of packaging; • Offering polyethene blown film extrusion and conversion services; • Serving customers in the medical and food packaging sectors; • Located in North America, preference for the Midwest and Southeast; • Minimum EBITDA US\$1m.

Location: USA

323437 - Labels & Printing Products Click to Enquire 	
The Acquirer	Acquisition Criteria
• US PE-owned; • Manufacturer of stock and custom labels; • Offers warehouse and grocery label products and installation services; • Serves customers in the automotive, food and beverage, retail, and logistics sectors; • Operates across North America.	• Providers of packaging products; • Offering label converters and pressure sensitive and prime labels; • Located in North America; • Minimum turnover US\$10m; • Minimum EBITDA US\$1m.

Location: USA

SUPPORT SERVICES

323440 - Environmental Remediation & Emergency Response Click to Enquire 	
The Acquirer	Acquisition Criteria
• US PE-owned; • Provider of environmental services; • Offers environmental field, emergency response, and waste management services; • Serves customers in the commercial and industrial sectors; • Operates across the US.	• Providers of environmental services; • Offering waste management, transportation, remediation, field and emergency response services; • Located in North America; • Minimum turnover US\$10m; • Minimum EBITDA US\$1m.

Location: USA

287717 - Sustainable HVAC & Refrigeration Solutions Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK PE-owned; • Group of HVAC and refrigeration companies; • Offers consulting, project planning, design, installation and maintenance services; • Serves customers in the commercial, industrial and private sectors; • Operates across Germany.	• Installers of HVAC and refrigeration solutions; • Specialising in sustainable solutions; • No interest in manufacturers or distributors; • Offering deep-freezing systems, cooling and heating ceiling, cold cells, air conditioning, heat pumps and heat recovery technologies; • Located in Western Europe; • Minimum turnover £10m; • Minimum EBITDA £1.5m.

Location: Germany

GENERALIST

334124 - UK PE Firm Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK PE firm; • Funds deals with cash and bank debt; • Considers full exits, retained equity, earn-outs, deferred consideration and phased transitions; • Existing portfolio with a combined turnover of £18m; • Can provide an operational role; • Takes majority stakes and backs 100% sales; • Operates across the UK.	• Sectors of interest include manufacturing and logistics; • Established businesses with a minimum five-year trading history; • Located in the UK and North America; • No interest in Ireland; • EBITDA between £300k-£10m.

Location: England

333994 - UK Search Fund Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK search fund; • Sources capital from a network of investors; • Backs MBOs, carve-outs, succession and retirement sales; • Previous experience in the aerospace and defence sector; • Can provide an operational role; • Operates across the UK.	• Sectors of interest include aerospace and defence; • Specific interest in manufacturing, engineering, support services, software and industrial companies; • Must have in-house production or service delivery capabilities; • Second-tier management team in place; • Preference for owner-managed businesses; • Located in the UK, no interest in the Republic of Ireland; • EV between £5m-£55m; • EBITDA between £1m-£5m.

Location: England

333710 - UK PE Firm[Click to Enquire](#) 

The Acquirer	Acquisition Criteria
• UK PE Firm; • Sources capital from HNWI's, family offices and institutional investors; • Takes majority stakes; • Previous experience in the energy, industrials and infrastructure sectors; • Actively supports existing management teams; • Invests across the UK and Ireland.	• Sectors of interest include B2B industrial and environmental services; • Including technical and infrastructure services, light manufacturing and fabrication; • Located in the UK, Ireland and Germany; • Recurring revenues; • EBITDA between £1m-£5m; • Minimum EBITDA margin 15%.

Location: England**325209 - US PE Firm**[Click to Enquire](#) 

The Acquirer	Acquisition Criteria
• US PE firm; • Backs leveraged and management buy-outs and growth equity investments; • Takes majority and substantial minority stakes; • Over US\$340m under management; • Invests across North America and Western Europe.	• Sectors of interest include technology, business services, and education; • Subsectors of interest include vertical software, healthcare IT, data analysis, training and staffing, testing and inspection, governance, risk and compliance, and workforce development; • Located in North America and Western Europe; • Maximum EV US\$150m; • EBITDA between US\$3m-US\$15m.

Location: USA

321287 - US PE Firm Click to Enquire 	
The Acquirer	Acquisition Criteria
• US PE firm; • Previous experience in the technology and manufacturing sectors; • Provides management solutions if required; • Invests across North America.	• Sector agnostic; • Preference for B2B services providers; • Subscription based services; • Minimum turnover US\$10m; • EBITDA between US\$1m-US\$5m.

Location: USA

292616 - US PE Firm Click to Enquire 	
The Acquirer	Acquisition Criteria
• US PE firm; • Over US\$55bn under management; • Experience in the consumer, industrial and service sectors; • Takes controlling and significant minority stakes; • Invests across North America.	• Sectors of interest include consumer, industrial and services; • Subsectors of interest include auto aftermarket, consumer services, health and wellness, engineered products and materials, education, FM, and tech-enabled services; • Located in North America; • Minimum EBITDA US\$5m.

Location: Canada

301215 - US PE Firm[Click to Enquire](#) 

The Acquirer	Acquisition Criteria
• US PE firm; • Sources capital from institutional investors and family offices; • Focuses on control investments in industrial businesses; • c.20 investments completed since inception; • Experience in the manufacturing, distribution, automation, environmental services, and specialty chemicals sectors; • Targets founder-led businesses and corporate carve-outs; • Pursues a strong operational engagement model with in-house operating partners; • Buy-and-build strategy with emphasis on M&A integration and scalability; • Invests primarily across the US and Canada.	• Sectors of interest include utility, electrical, and environmental services, water products and services, filtration, food distribution, and manufacturing and packaging; • Recurring revenue and low customer concentration; • Located in North America; • Turnover between US\$20m-US\$100m; • EBITDA between US\$5m-US\$20m.

Location: USA**321951 - US PE Firm**[Click to Enquire](#) 

The Acquirer	Acquisition Criteria
• US PE firm; • Previous experience with founder-led businesses; • Provides hands-on operational support; • Takes majority stakes; • Long-term investor; • Invests across North America.	• Sectors of interest include asset-light and niche manufacturing, temperature-controlled logistics, business services, branded consumer, and healthcare services; • Preference for a strong cultural foundation and legacy; • Second-tier management team in place; • Proven track record of stable, recurring revenue and consistent profitability; • Located in the US; • Turnover between US\$5m-US\$75m; • EBITDA between US\$3m-US\$10m.

Location: USA

The Acquirer	Acquisition Criteria
• US PE firm; • Invests in founder-led and family-owned businesses; • Makes controlling and non-controlling investments; • Invests across North America.	• Sectors of interest include business services, healthcare, consumer, niche manufacturing, residential services, and value-added distribution; • Preference for a strong management team; • Must have attractive cash flow characteristics and sustainable competitive advantage; • Located in North America; • Minimum EBITDA US\$5m.

Location: USA