

ACQUISITIVE BUYERS - GLOBAL

WITH SUB £1m EBITDA CRITERIA

JULY 2026

Sectors Featured Include:

Automobiles & Parts, Chemicals, Construction, Electronic & Electrical Equipment, Health/Pharma, Healthcare Providers, ICT, Industrial General, Leisure, Support Services, Generalist

SECTORS

To view our most active buyers targeting opportunities with an EBITDA below £1m, please see the sections below.

If you believe that you have an opportunity that meets the criteria of a buyer, please contact us via email.

Please note: We act for thousands of buyers in most sectors and geographies. We welcome all sell-side opportunities, regardless of whether they fit specific criteria featured here.

Email: rowan.lyall@langcliffe.global

- AUTOMOBILES & PARTS
- CHEMICALS
- CONSTRUCTION
- ELECTRONIC & ELECTRICAL EQUIPMENT
- HEALTH/PHARMA
- HEALTHCARE PROVIDERS
- ICT
- INDUSTRIAL GENERAL
- LEISURE
- SUPPORT SERVICES

Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

- [GENERALIST](#)

AUTOMOBILES & PARTS

273380 - Vehicle Maintenance Services Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK PE-owned; • Provider of comprehensive automotive repair services; • Serves large motor insurers; • Located in the UK.	• Providers of commissioned accident repair services; • Individual and groups of garages; • Developers of innovative vehicle maintenance technology, systems and workflow systems; • Located in the UK; • Minimum EBITDA £200k.

Location: England

299162 - Automotive Components Click to Enquire 	
The Acquirer	Acquisition Criteria
• Swedish PE-owned; • Manufacturer of interior and exterior automotive components; • Offers gear knobs, pedal kits, scuff plates, exhaust trims, fuel caps, luggage protection systems and other aesthetic vehicle enhancements; • Serves customers in the automotive and OEM sectors; • Located in Italy.	• Manufacturers of automotive accessories; • Offering interior and exterior components such as sill plates, bumper protectors, gear levers, pedal kits and exhaust terminals; • Located in Europe and the UK; • Minimum EBITDA €500k.

Location: Italy

CHEMICALS

276219 - Specialised Printing Inks Click to Enquire 	
The Acquirer	Acquisition Criteria
• Danish privately-owned; • Manufacturer of inks and coatings; • Applications include food packaging, diapers, labels, adhesive tapes and tablets; • Serves customers in the printing sector; • Operates globally.	• Manufacturers of specialised inks for printing on difficult substrates and packaging; • Offering solvents, water-based and UV curing inks, additives, thinners and concentrates; • Located in Europe; • Minimum EBITDA €250k.

Location: Denmark

CONSTRUCTION

293930 - Marine Project Management Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK PE-owned; • Provider of project management services; • Services include consultancy, site investigations, construction, and maintenance; • Also offers site access solutions; • Serves customers in the marine sector; • Operates across the UK.	• Providers of project management and related construction services; • Located in the UK; • Minimum EBITDA £250k.

Location: England

276737 - Roof Repairs & Maintenance Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK PE-owned; • Provider of roofing services; • Offers surveying, property maintenance and height-safety services; • Also offers roof replacement, gutter and rainwater system, and leak repair services; • Serves housing associations, outsourced service providers, insurers and domestic customers; • Operates across the UK.	• Providers of roofing services; • Offering responsive and emergency repair, reroofing, upgrading, scaffolding, and inspection services; • Providers of homecare refurbishment services; • Including decorating, rip-out, and void property refurbishment services; • Operating B2B and B2C; • Located in the North of England; • Minimum EBITDA £250k.

Location: England

ELECTRONIC & ELECTRICAL EQUIPMENT

299202 - AI Drone Technology & Land Surveying Click to Enquire 	
The Acquirer	Acquisition Criteria
• NASDAQ-listed; • Technology company; • Specialises in AI drones, drones-as-a-service (DaaS) and quantum computing solutions; • Manufactures drones and develops mission critical software; • Includes inspection, monitoring, safety, compliance, land surveying and crop management technology; • Serves clients across a range of sectors including the agriculture, transport, logistics, defence, facilities management and government sectors; • Located in North America, Europe, Taiwan and UAE.	• Manufacturers of autonomous drones and developers of DaaS; • Providers of land surveying, civil engineering, power washing and geo-tech services; • Offering AI drone, DaaS and quantum computing services; • Located globally; • Specific interest in the DACH region and the UK; • Maximum 10 employees; • Turnover between C\$1m-C\$5m.

Location: Canada

HEALTH / PHARMA

320733 - Infection Prevention & Control Products Click to Enquire 	
The Acquirer	Acquisition Criteria
• German PE-owned; • Manufacturer of hygiene and infection prevention products; • Includes surface, hand, and wound disinfectants, antiseptics, and medical skin care products; • Serves customers in the healthcare, pharmaceutical, and life science sectors; • Operates globally.	• Manufacturers of healthcare products; • Manufacturing infection prevention and disinfectant products; • Serving hospitals, doctors and outpatient facilities; • No interest in B2C; • Located in Europe and Brazil; • Minimum EBITDA €250k.

Location: Germany

9268 - Medical Devices Click to Enquire 	
The Acquirer	Acquisition Criteria
• Irish privately-owned; • Manufacturer of medical devices; • Offers orthotics, prosthetics, breastcare, pressure care, seating, and walking aids; • Distributes products via a global network of distributors; • Operates B2B; • Distributes globally.	• Manufacturers and distributors of medical devices; • Offering a range of specialist products including prosthetics, orthotics, walking aids and pressure seating aids; • Operating B2B; • Located globally; • Minimum EBITDA €500k.

Location: Ireland

HEALTHCARE PROVIDERS

321183 - Real Estate For Assisted Living Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK privately-owned; • Manager of assisted living accommodation; • Manages and lets temporary accommodation facilities and properties for vulnerable groups; • Serves vulnerable individuals in crisis situations; • Operates within the UK.	• Managers of assisted living accommodation; • Offering temporary housing and apartments; • Property assets; • Serving vulnerable individuals and families; • Located in the UK; • Minimum EBITDA £250k.

Location: England

316243 - Software Investor Click to Enquire 	
The Acquirer	Acquisition Criteria
• Main Market-listed; • Investment vehicle; • Targets software companies; • Offers cloud-based software for workforce and financial management; • Targets mid-cap companies in the public and private sectors; • Operates across the UK, Europe and North America.	• Providers of resource management, healthcare compliance and digital transformation software; • Serving customers in the public sector; • Strong levels of ARR streams; • Located in the UK, Europe and North America; • Minimum turnover £5m.

Location: England

14952 - IT Consultancies Click to Enquire 	
The Acquirer	Acquisition Criteria
• Danish privately-owned; • Provider of IT consultancy services; • Specialises in digital transformations, including data, application management, business integration, compliance, cloud ERP and digital commerce services; • Serves customers in the manufacturing, food and beverage, retail, distribution, and equipment rental and leasing sectors; • Located in the Nordics, the UK and the DACH region.	• IT consultancies; • Offering ERP SaaS services including Microsoft Dynamics and Infor M3; • No interest SAP software; • Services in e-commerce, strategic branding, analytics, data mining, AI and BI; • Specific interest in CEM and modern workplace services, including Microsoft Teams; • Serving customers in the retail, manufacturing, distribution and food sectors; • Located in the Nordics and the UK; • Companies with Infor activity; • Located in the DACH region; • Minimum 30 employees; • Must have an international customer base; • Minimum turnover €5m.

Location: Denmark

326941 - Telematics & Fleet Management[Click to Enquire](#) 

The Acquirer	Acquisition Criteria
• Nordic PE-owned; • Provider of telematics and fleet management software; • Offers platforms for administration and driver management, vehicle tracking and operational data; • Serves contractors, car dealers, healthcare providers, municipalities, transport operators and leasing firms; • Operates across Europe.	• Developers of fleet management software; • Offering applications in real-time tracking, driver management, operational reporting, fleet maintenance scheduling and behaviour monitoring; • Located in Northern and Western Europe; • Minimum EBITDA €500k.

Location: Luxembourg**265137 - Security & Safety Software Consultancies**[Click to Enquire](#) 

The Acquirer	Acquisition Criteria
• UK PE-owned; • Provider of digital security and safety services; • Offers people accounting, operational risk and event management, travel risk management, alerts, critical communications and emergency response consulting services; • Serves customers in the government, security, travel, energy and transport sectors; • Operates globally.	• Providers of safety and security software; • Offering travel and transport risk management, threat intelligence, crisis management and critical communications services; • Located in the UK, Europe, North America and the Middle East; • Minimum EBITDA £500k.

Location: Scotland

The Acquirer	Acquisition Criteria
• UK PE-owned; • Provider of telecommunications services; • Includes VoIP, broadband, and IT services; • Offers web-hosting and cloud-based services; • Serves charities, non-profits and small businesses; • Operates across the UK.	• Providers of telecoms and connectivity services; • Offering virtual office and handset, FTTP, mobile and technical support services; • Located in the UK and Ireland; • Minimum EBITDA £250k.

Location: England

INDUSTRIAL GENERAL

337327 - Mooring & Deck Equipment Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK PE-owned; • Designer and manufacturer of custom yacht mooring and deck products; • Offers chafe and storage gear, inflatable fenders, fender hooks and fender covers; • Distributes products globally.	• Manufacturers and suppliers of maritime mooring products and deck equipment; • Offering yacht and superyacht equipment and gear; • Located in the UK; • Minimum EBITDA £250k.

Location: England

314636 - Niche Manufacturing & Industrial Services Click to Enquire 	
The Acquirer	Acquisition Criteria
• AIM-listed; • Industrial holding company; • Manages a portfolio of manufacturing and service businesses; • Provides capital and strategic support to subsidiaries; • Acquires majority stakes in profitable UK SMEs; • Operates across the UK.	• Industrial manufacturers and service providers; • Preference for niche businesses, operating with high barriers to entry; • Manufacturers of trophies and personalised gifts; • Offering products including trophies, medals, stickers and awards; • Strong second-tier management team; • Located in England, Scotland and Wales; • EBITDA between £300k-£1m.

Location: England

LEISURE

295666 - Trampoline Parks & Padel Courts Click to Enquire 	
The Acquirer	Acquisition Criteria
- Norwegian PE-owned; - Operator of trampoline parks and padel tennis centres; - Portfolio of c.65 parks and c.10 padel courts; - Located in the Nordics, Germany, the Netherlands and the UK.	- Operators of trampoline parks and padel courts; - Located in Europe; - Minimum EBITDA €500k.

Location: Norway

SUPPORT SERVICES

300780 - Monitoring & Support Services Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK PE-owned; • Provider of political monitoring and intelligence services; • Specialises in public affairs and government relations; • Offers real-time politics monitoring, parliamentary monitoring, policy support, stakeholder mapping, horizon scanning and sentiment analysis services; • Serves customers in the education, energy, financial services, FMCG, manufacturing, health, housing, retail, technology and transport sectors; • Operates across the UK and Europe.	• Providers of political data and monitoring services; • Offering political insight, monitoring and stakeholder management services; • Operating B2B; • Located in the UK and Europe; • Minimum EBITDA £250k.

Location: England

GENERALIST

334352 - UK PE Firm Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK PE firm; • Sources capital from institutional lenders and family offices; • Previous experience in the infrastructure, transport, FinTech, and IT services sectors; • Provides equity cheques between £2m-£5m; • Backs retirement sales; • Can provide an operational leadership role; • Targets long-term investments; • Invests across the UK.	• Sectors of interest include business, financial and professional services, healthcare and care homes, and infrastructure; • No interest in the haulage sector or children's homes; • Located in the UK, with a preference for businesses outside of London; • EV between £3m-£15m; • EBITDA between £500k-£5m.

Location: England

336915 - UK Family Office Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK family office; • Sources capital from personal funds and HNWI's; • Takes a majority stake and considers 100% sales; • Previous experience in the legal, financial and M&A sectors; • Targets succession-driven sales; • Can provide an operational role; • Operates across the UK.	• Sectors of interest include B2B services, tech-enabled businesses, infrastructure and energy; • No interest in the software sector; • Located in the UK, with a preference for the Midlands and the South of England; • No interest in Ireland; • Second-tier management team in place; • Revenue between £2m-£10m; • EBITDA between £500k-£2m; • Minimum EBITDA margin 15%.

Location: England

The Acquirer	Acquisition Criteria
• UK PE firm; • Backs growth buy-outs to support management teams; • Operates a portfolio of over five companies; • Active across the UK.	• Sectors of interest include business services, industrial products and healthcare providers; • No interest in elderly or childcare; • Located in the UK; • EV between £5m-£20m; • Minimum EBITDA £500k.

Location: England