

ACQUISITIVE BUYERS - GLOBAL

WITH £1m+ EBITDA CRITERIA

AUGUST 2026

Sectors Featured Include:

Construction, Healthcare Providers, Industrial General,
Marketing Communications, Retail/Consumer, Soft FM, Support
Services, Generalist

SECTORS

To view our most active buyers targeting opportunities with an EBITDA above £1m, please see the sections below.

If you believe that you have an opportunity that meets the criteria of a buyer, please contact us via email.

Please note: We act for thousands of buyers in most sectors and geographies. We welcome all sell-side opportunities, regardless of whether they fit specific criteria featured here.

Email: rowan.lyall@langcliffe.global

- CONSTRUCTION
- HEALTHCARE PROVIDERS
- INDUSTRIAL GENERAL
- MARKETING COMMUNICATIONS
- RETAIL/CONSUMER
- SOFT FM
- SUPPORT SERVICES

Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

- GENERALIST

CONSTRUCTION

313749 - HVAC Installation Services Click to Enquire 	
The Acquirer	Acquisition Criteria
• French PE-owned; • Group of climate engineering companies; • Offers design, installation, maintenance and repair services for boilers, heat pumps and other HVAC equipment; • Operates domestically.	• Providers of plumbing, electricity, heating and air conditioning services; • Offering HVAC installation and maintenance services; • Located in Europe; • EBITDA between €500k-€5m.

Location: France

338138 - Infrastructure Engineering Services Click to Enquire 	
The Acquirer	Acquisition Criteria
• German PE-owned; • Group of engineering and infrastructure service companies; • Specialises in bridge and tunnel construction, rail and road infrastructure, power line projects, offshore infrastructure, and shipbuilding services; • Also offers quality assurance and consultancy services; • Operates across Germany.	• Providers of engineering and infrastructure services; • Offering consultancy, planning, construction supervision, project management, and quality assurance services; • Serving customers in the public sector; • Located in the DACH region; • Minimum EBITDA €1m.

Location: Germany

HEALTHCARE PROVIDERS

301196 - US PE Firm Click to Enquire 	
The Acquirer	Acquisition Criteria
• US PE firm; • Over US\$250m under management; • Completed over 40 investments globally; • Takes majority stakes.	• Healthcare companies; • Sectors of interest include healthcare services, products, ICT, and practices; • Strong management team preferred; • Preference for recurring revenues; • Located in North America; • Minimum turnover US\$10m; • EBITDA between US\$2m-US\$7m.

Location: USA

INDUSTRIAL GENERAL

273098 - Industrial Machinery Click to Enquire 	
The Acquirer	Acquisition Criteria
• German privately-owned; • Diversified industrial holding company; • Offers manufacturing, precious metal, and construction services; • Manufactures electronics, printing, and intralogistics products; • Pursues a buy-and-hold acquisition strategy; • Operates globally.	• Manufacturers of niche industrial machinery; • Designed for various sectors including automotive, printing, cleaning, and electrical; • Located globally; • Turnover between €10m-€80m.

Location: Germany

MARKETING COMMUNICATIONS

282043 - AdTech Software Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK PE-owned; • Developer of AdTech; • Operator of an end-to-end media platform; • Offers AI advertising, ad enhancement, curation, and CTV tools; • Serves advertisers and publishers; • Operates globally.	• Developers of AdTech software; • Offering AI advertising, campaign curation, revenue optimisation, ad gallery, and media services; • Located in Europe, the UK and the US; • Minimum EBITDA £1m.

Location: France

338513 - Event Management Services Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK privately-owned; • Provider of event management services; • Offers marketing, event production and support services; • Serves customers across the public, creative, music, arts, leisure and corporate sectors; • Operates globally.	• Providers of event management services; • Offering a range of marketing and media services including experiential events, and events marketing and management; • No interest in businesses with inventory or warehousing; • Located in the US; • Turnover between £5m-£50m; • Minimum EBIT £900k; • Minimum EBIT margin 10%.

Location: England

RETAIL/CONSUMER

335746 - Luxury Brands Click to Enquire 	
The Acquirer	Acquisition Criteria
• Irish privately-owned; • Group of premium brands; • Provides international media strategy services; • Offers fashion, beauty, jewellery, spirits and food products; • Operates in the luxury consumer market; • Distributes brands globally.	• Luxury consumer brands; • Strong interest in fashion, beauty, spirits, jewelry and fine food brands; • Interested in distressed opportunities; • Open to minority and majority equity stakes; • Located in Ireland; • EV between €500k-€10m.

Location: Ireland

7997 - Baby Products Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK PE-owned; • Designer, manufacturer and retailer of nappies and swimming aids for babies and toddlers; • Sells own-branded products via an online store; • Distributes products across the UK, Europe and the US.	• Baby products; • No interest in food related products; • Preference for branded products; • Located in the UK; • Revenue between £3.5m-£20m.

Location: England

261459 - Fire Safety & Electrical Services Click to Enquire 	
The Acquirer	Acquisition Criteria
• US PE-owned; • Provider of fire safety and electrical services; • Offers installation, repair and maintenance services; • Includes fire alarm system, fire and smoke seal, CCTV, generator and renewable energy installations and site set-up services; • Serves customers in the social housing, education, healthcare, public buildings and commercial sectors; • Operates in the UK.	• Providers of fire protection and electrical services; • Offering active and passive fire, security and automation, and compliance services; • Serving customers in the public and private sectors; • Located in the UK and Ireland; • Minimum EBITDA US\$1m.

Location: England

SUPPORT SERVICES

274409 - Waste Management Solutions Click to Enquire 	
The Acquirer	Acquisition Criteria
• BVMF-listed; • Group of environmental management companies; • Serves customers in a range of sectors; Headquartered in Brazil, operates globally.	• Environmental emergency response companies; • Providers of industrial services; • Located in Europe and North America; • Minimum EBITDA €1m; • Minimum EBITDA margin 15%.

Location: Brazil

GENERALIST

250953 - US PE Firm Click to Enquire 	
The Acquirer	Acquisition Criteria
• US PE firm; • Invests in B2B software and tech-enabled services businesses; • Takes majority and minority stakes; • Operates across the US, the UK and Mexico.	• Sectors of interest include B2B vertical software and tech-enabled services; • Located in North America, Europe, LATAM and APAC; • Minimum ARR US\$15m; • Minimum ARR margin 60%; • Minimum growth rate 5%.

Location: USA

11735 - UK PE Firm Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK PE firm; • Sources capital via fundraising and from committed investors; • Backs growth capital, buy-outs and buy-ins; • Equity cheques between £20m-£80m; • Experience in the services, industrial and technology sectors; • Operates across the UK and Europe.	• Sector agnostic; • Little interest in the consumer, retail, leisure, recruitment and architecture sectors; • No interest in capital intensive businesses; • Strong second-tier management team in place; • Located in the UK and Ireland, the Nordics and the Benelux; • Must be profitable; • Minimum EBITDA £3m.

Location: England

The Acquirer	Acquisition Criteria
• German PE firm; • Invests in established and fast-growing businesses; • Backed by entrepreneurs and entrepreneurial families; • Backs succession and growth cases, carve-outs, take privates and IPOs; • Takes a majority shareholding; • Invests between €10m-€200m; • Invested more than €3bn equity in the DACH region and Northern Italy.	• Sectors of interest include automotive, business services, chemicals, e-commerce, pharmaceuticals and healthcare, industrial, financial services, media, telecoms, consumer and software; • Software and related technology, tech-enabled platforms and services, marketplaces, IT services and cloud; • Healthcare sectors including MedTech, pharma services, life science tools and generalist healthcare; • Industrial technology sectors including manufacturing and automation tech, industrial and business services, industrial components and equipment; • Defense and public security sectors including products, systems and services for defense and public security applications; • Consumer sectors including products, services and consumer health, electronics, lifestyle and media; • Mature, well-established mid-market companies; • Fast-growing tech and tech-enabled companies; • Located in Europe; • Preference for the DACH region; • Majority and minority investments; • Equity tickets between €10-€200m; • Minimum EBITDA €4m.

Location: Germany

277381 - UK PE Firm Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK PE firm; • Active partner providing flexible and tailored investment structures; • c.10 recent investments in the applied technology space; • Operates across London.	• Applied technology businesses; • Must have 25-100 employees; • Located in the UK; • Turnover between £10m-£50m; • High levels of recurring revenue; • Can be loss making; • Must have attractive margins.

Location: England

331626 - UK PE Firm Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK PE firm; • Backed by personal funds, family offices and debt; • Previous experience in senior commercial roles; • Backs retirement and succession-driven sales; • Can provide an operational role; • Operates across the UK.	• Sectors of interest include B2B services and light manufacturing; • No interest in the automotive sector; • Located in London and South East England; • Must have recurring revenue; • EBITDA between £450k-£1m; • Minimum EBITDA margin 18%.

Location: England

288264 - Irish PE Firm[Click to Enquire](#) 

The Acquirer	Acquisition Criteria
• Irish PE firm; • Backed by Irish and European institutional investors and personal equity; • Considers MBOs, majority, growth capital, and 100% sales; • Invests between €3m-€40m; • Active across the UK and Ireland.	• Sectors of interest include healthcare, pharmaceuticals, support services, compliance, ICT contractors, logistics, communications and regularity technology; • No interest in the construction sector; • Management team in place; • Located in Ireland; • Minimum EBITDA €2m.

Location: Ireland**299281 - US PE Firm**[Click to Enquire](#) 

The Acquirer	Acquisition Criteria
• US PE firm; • Previous experience in the transportation, industrial, healthcare, business services and consumer sectors; • Takes majority stakes; • Invests across North America.	• Sectors of interest include business, home, industrial, environmental, and maintenance services, consumer, logistics, healthcare, and infrastructure inspection; • Located in North America; • Minimum turnover US\$10m; • EBITDA between US\$2m-US\$20m.

Location: USA

338570 - UK PE Firm[Click to Enquire](#) 

The Acquirer	Acquisition Criteria
• UK PE Firm; • Sources capital from family offices, HNWLs, entrepreneurial investors, and institutional partners; • Takes majority stakes; • Backs full buy-outs, succession sales, 100% sales and MBOs; • Invests between £1m-£5m; • Long-term investments; • Operates across the UK.	• Sectors of interest include manufacturing, engineering, industrial services, construction, specialist contracting, building products, infrastructure services, and niche B2B services; • Located in the UK; • Recurring revenues; • EBITDA between £1m-£3m.

Location: Scotland**301194 - US PE Firm**[Click to Enquire](#) 

The Acquirer	Acquisition Criteria
• US PE firm; • Over \$500m under management; • Completed over 100 investments globally; • Previous experience in the manufacturing, business services, and distribution sectors; • Takes majority and minority stakes; • Invests across North America.	• Sectors of interest include food and beverage, pet food, precision machining, engineered products and business support services; • No interest in the oil and gas sector; • Strong management team preferred; • Preference for recurring revenues; • Located in North America; • Minimum turnover US\$10m; • Minimum EBITDA US\$1m.

Location: USA

256325 - European PE Firm[Click to Enquire](#) 

The Acquirer	Acquisition Criteria
• European PE Firm; • Takes majority or management controlling stakes; • Backs special situation, carve-outs and retirement sales; • Operates across the Netherlands, Germany and the UK.	• Sectors of interest include manufacturing, services and technical trades; • Strong second-tier management team in place; • Located in Europe; • Preference for the Benelux, the DACH region, Scandinavia, the UK, and Poland; • Turnover between €20m-€500m; • Minimum EBITDA €1m.

Location: Netherlands**335809 - UK Search Fund**[Click to Enquire](#) 

The Acquirer	Acquisition Criteria
• UK search fund; • Backed by a group of HNWIs and several investment companies; • Previous experience in the financial sector; • Targets owner-led businesses, planning for retirement and succession; • Takes majority stakes, with no interest in minority shares; • Can provide an operational role; • Operates across the UK.	• Sectors of interest include business services, waste management and property services; • Operating B2B; • Located in the UK, no interest in Ireland; • Recurring revenues; • Revenue between £5m-£60m; • EBITDA between £1m-£8m.

Location: England

287170 - UK Search Fund Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK search fund; • Sources capital from family offices and institutional investors; • Backs retirement sales; • Provides an operational role; • Targets long-term investments; • Operates across Scotland and the North of England.	• Sector agnostic; • No interest in D2C brands, or the oil and gas sector; • Strong management team in place; • Located in Scotland and the North of England; • Recurring revenues; • EBITDA between £1m-£5m; • EBITDA margin minimum 15%.

Location: England

329375 - UK PE Firm Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK PE firm; • £10m in committed capital; • Backed by family offices and HNWI's; • Takes a majority stake; • Previous experience in private equity and M&A; • Operates across the UK.	• Sectors of interest include B2B services; • Particular interest in the disability and mental healthcare sector; • Minimum of 12 FTEs; • Second-tier management team in place; • Located in the UK and Ireland; • EBITDA between £1m-£3m; • Minimum EBITDA margin 15%.

Location: England