

ACQUISITIVE BUYERS - GLOBAL

WITH £1m+ EBITDA CRITERIA

SEPTEMBER 2026

Sectors Featured Include:

Aerospace & Defence, Construction, Financial General, Industrial General, Utilities, Generalist

SECTORS

To view our most active buyers targeting opportunities with £1m+ EBITDA criteria, please see the sections below.

If you believe that you have an opportunity that meets the criteria of a buyer, please contact us via email.

Please note: We act for thousands of buyers in most sectors and geographies. We welcome all sell-side opportunities, regardless of whether they fit specific criteria featured here.

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- AEROSPACE & DEFENCE
- CONSTRUCTION
- FINANCIAL GENERAL
- INDUSTRIAL GENERAL
- UTILITIES

Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

- GENERALIST

AEROSPACE & DEFENCE

338753 - Photographic & Cinematographic Equipment Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK privately-owned; • Provider of sensory and measurement technology; • Offers optic, electronic and scientific products; • Operates across the UK.	• Manufacturers of specialist optic, electronic and scientific products; • Long-standing customer relationships; • Preference for retirement sales; • Located in the UK; • Preference for Scotland; • EBITDA between £800k-£1.6m.

Location: Scotland

CONSTRUCTION

321286 - Residential Window & Door Services Click to Enquire 	
The Acquirer	Acquisition Criteria
• US PE-owned; • Group of residential window and door replacement companies; • Acquires and scales companies; • Operates across the US.	• Providers of residential window and door replacement services; • Serving residential customers; • No interest in manufacturers or distributors of related products; • Located in the US; • Must have minimum 80% revenue from residential business; • Minimum turnover US\$10m; • Minimum EBITDA US\$1m.

Location: USA

FINANCIAL GENERAL

329763 - Technology-Enabled Insurance Services Click to Enquire 	
The Acquirer	Acquisition Criteria
• US PE-owned; • Tech-enabled insurance brokerage; • Offers property, casualty, and employee benefits insurance; • Provides access to over 275 insurance carriers; • Operates a proprietary, tech-enabled platform spanning lead generation, CRM, AMS, and analytics; • Implements a shared ownership model for employees; • Operates across the US.	• Providers of tech-enabled property, casualty, and employee benefits insurance services; • Commercial focused SMB client base; • Sticky revenue with strong local relationships; • Located in North America; • Minimum EBITDA US\$1m.

Location: USA

INDUSTRIAL GENERAL

279379 - Full-Service Mechanical Houses Click to Enquire 	
The Acquirer	Acquisition Criteria
• Swedish PE-owned; • Manufacturer of fine mechanics; • Specialises in CNC machining services; • Serves customers in the manufacturing sector; • Operates across Europe.	• Full-service mechanical houses; • Activities in precision engineering, fabrication, mechanical engineering and surface treatments; • Located in Europe, with a preference for the Nordics, the DACH region, Italy and the Netherlands; • Turnover between €4m-€12m; • Minimum EBITDA margin 15%; • Located in the UK; • Minimum EBITDA €500k; • Minimum EBITDA margins 20%.

Location: Finland

UTILITIES

321737 - Clean Energy Click to Enquire 	
The Acquirer	Acquisition Criteria
• US privately owned; • Independent power producer specialising in solar energy; • Develops, owns, and operates solar parks and battery storage plants; • Sells electricity via feed-in tariffs and power purchase agreements; • Supplies clean energy to national grids; • Operates across Europe and the US.	• Independently owner solar and renewable energy companies; • Sectors of interest include clean energy infrastructure, solar utility and technology; • Strong engineering team with expertise in renewable energy infrastructure; • Prioritising infrastructure expertise over profitability; • Located in the UK and Ireland; • Maximum EBITDA US\$5m.

Location: USA

325202 - US PE Firm Click to Enquire 	
The Acquirer	Acquisition Criteria
• US PE firm; • Actively supports existing management teams; • Manages over US\$1 billion in capital; • Backs management and leveraged buy-outs, recapitalisations and leveraged build-ups; • Invests across the US.	• Sectors of interest include utilities, energy, and GovCon; • Preference for utility services; • Located in the US; • Turnover between US\$10m-US\$100m; • EBITDA between US\$2m-US\$15m.

Location: USA

GENERALIST

301112 - US PE Firm Click to Enquire 	
The Acquirer	Acquisition Criteria
• US PE firm; • Backs management buy-outs, family transitions and recapitalisation; • Makes control investments; • Invests across North America.	• Sectors of interest include professional and speciality services, operations and maintenance, and building products, materials and tech; • Located in North America; • Minimum turnover US\$4m; • Minimum EBITDA US\$1m.

Location: USA

302854 - US PE Firm Click to Enquire 	
The Acquirer	Acquisition Criteria
• US PE firm; • Completed over 75 investments and 40 exits; • Experience in target sectors; • Takes majority and minority stakes; • Provides strategic and operational support to portfolio companies; • Focuses on scalable businesses with recurring revenue models; • Invests across North America and Europe.	• Sectors of interest include software, healthcare IT, FinTech, digital infrastructure, and tech-enabled services; • Preference for founder-led and management-driven businesses; • Preference for recurring and re-occurring revenue models; • Located in North America and Europe; • Minimum turnover US\$15m; • EV between US\$20m-US\$400m.

Location: USA

329245 - B2B IT Services & BPO[Click to Enquire](#) 

The Acquirer	Acquisition Criteria
• German MBI candidate; • Sources capital from a consortium of Swiss family offices; • Takes majority stakes; • Over 20 years' experience in senior leadership positions; • Invests across Germany.	• Founder-led businesses; • Operating in the B2B business process outsourcing and B2B ICT service sectors; • Asset-light; • Strong client relationships; • Located in the DACH region with a preference for Germany; • EBITDA between €1.5m-€7m.

Location: Germany**339293 - UK PE Firm**[Click to Enquire](#) 

The Acquirer	Acquisition Criteria
• UK PE Firm; • Sources capital from own funds; • Takes minority and majority stakes; • Invests between £1m-£15m equity per deal; • Focuses on long-term investments; • Operates across the Channel Islands.	• Sector of interest includes B2B services; • Operating across a range of sectors; • Located in the UK and Ireland; • EBITDA between £500k-£10m.

Location: Channel Islands

263741 - UK PE Firm[Click to Enquire](#) 

The Acquirer	Acquisition Criteria
• UK PE firm; • Sources funds from family capital and fundraising; • Completed over 12 investments; • Previous experience in target sectors; • Backs buy-outs, growth capital, buy-and-builds and carve-outs; • Takes majority and co-control stakes; • Provides equity cheques between £100m-£300m; • Supports existing management teams; • Targets long-term investments; • Invests across the UK and Europe.	• Sectors of interest include business services, consumer, education and healthcare; • No interest in the infrastructure sector; • Second-tier management team in place; • High performing, cash-flow generative businesses; • Will not look at venture or early-stage businesses, pure asset plays or restructures; • Located in the UK and Europe; • Minimum EBITDA £8m.

Location: England**318142 - Jersey PE Firm**[Click to Enquire](#) 

The Acquirer	Acquisition Criteria
• Jersey PE Firm; • Sources capital purely from own funds with no outside capital; • Completed over 30 investments; • Previous experience in target sectors; • Backs buy-outs and provides growth capital; • Takes majority stakes; • No restrictions on deal structure or hold period; • Actively aligns with existing management teams; • Targets long-term investments; • Invests globally.	• Sectors of interest include media, technology, consumer, business services, healthcare, light manufacturing, education, leisure and banking; • Strong second-tier management team in place; • Industry-advancing businesses that create an impact; • Located globally; • Minimum EBITDA £2m; • EdTech companies; • Located in South Africa; • Minimum EBITDA £2m.

Location: Jersey

117339 - UK PE Firm[Click to Enquire](#) 

The Acquirer	Acquisition Criteria
• UK PE firm; • Experience supporting UK lower mid-market businesses across a broad range of sectors; • Focuses on MBOs, shareholder restructures, buy-and-builds, international expansions, and UK roll-outs; • Invests across the UK; • Equity cheque of £10m-£30m.	• Sectors of interest include business, financial, health and technology services; • Second-tier management team; • Located in the UK; • Minimum EBITDA £5m.

Location: England**337896 - B2B Products & Services**[Click to Enquire](#) 

The Acquirer	Acquisition Criteria
• UK privately-owned; • Investment holding group; • Acquires SMEs and family businesses; • Previous experience in the retail and e-commerce sectors; • Invests across London and South East England.	• Providers of B2B products and services; • Preference for providers of professional services and IT managed service providers; • Located in the UK; • Preference for London and Southern England; • Turnover between £5m-£25m; • EBITDA between £1m-£5m.

Location: England