

ACQUISITIVE BUYERS - GLOBAL

WITH SUB £1m EBITDA CRITERIA

SEPTEMBER 2026

Sectors Featured Include:

Aerospace & Defence, Building Products, Construction, Financial General, Food & Beverages, ICT, Industrial General, Leisure, Retail/Consumer, Soft FM, Support Services, Transport, Generalist

SECTORS

To view our most active buyers targeting opportunities with sub £1m EBITDA criteria, please see the sections below.

If you believe that you have an opportunity that meets the criteria of a buyer, please contact us via email.

Please note: We act for thousands of buyers in most sectors and geographies. We welcome all sell-side opportunities, regardless of whether they fit specific criteria featured here.

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- AEROSPACE & DEFENCE
- BUILDING PRODUCTS
- CONSTRUCTION
- FINANCIAL GENERAL
- FOOD & BEVERAGES
- ICT
- INDUSTRIAL GENERAL
- LEISURE
- RETAIL/CONSUMER
- SOFT FM
- SUPPORT SERVICES
- TRANSPORT

Similarly, to view the criteria of a selection of our Generalist buyers, please click on the link below:

- GENERALIST

AEROSPACE & DEFENCE

338753 - Photographic & Cinematographic Equipment Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK privately-owned; • Provider of sensory and measurement technology; • Offers optics, electronic and scientific products; • Operates across the UK.	• Manufacturers of optics, electronic and scientific products; • Long-standing customer relationships; • Preference for retirement sales; • Located in the UK; • Preference for Scotland; • EBITDA between £800k-£1.6m.

Location: Scotland

BUILDING PRODUCTS

288438 - Doorsets Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK privately-owned; • Manufacturer and supplier of performance doors; • Offers screens, fire-doors, paneling and access control systems; • Provides fire-door replacement and repair services; • Serves customers in the health, education and commercial sectors; • Operates across England.	• Manufacturers and suppliers of doorsets; • Offering a range of products including PVC and laminate door facings, fire stopping and metal door-fittings; • Serving customers in the sports and leisure, and large-scale residential sectors; • Located in the UK; • Minimum EBITDA £250k.

Location: England

297853 - Heating & Ventilation Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK PE-owned; • Manufacturer of commercial ductwork and ventilation equipment; • Includes flanges, dampers, filters, grilles, fasteners, base frames, and insulation products; • Serves customers in the HVAC sector; • Operates across the UK.	• Manufacturers of ductwork and ancillary equipment; • Including fire and volume control dampers, acoustic foam, channel, turning vanes and sealer products; • Serving customers in the heating and ventilation sector; • Located in the UK; • Minimum EBITDA £250k.

Location: England

CONSTRUCTION

285574 - Multidisciplinary Construction Consultancies Click to Enquire 	
The Acquirer	Acquisition Criteria
• Limited liability partnership; • Provider of construction consultancy services; • Offers design and development, project delivery support and specialist services; • Operates across the UK.	• Providers of construction consultancy services; • Offering design and development, project delivery support and specialist services; • Including architecture, surveying, engineering, MEP, project management, health and safety coordination CDM and risk management services; • No interest in contractors; • Located in the UK; • Preference for South East England; • Minimum turnover £5m.

Location: England

311987 - Repair & Maintenance Contractors Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK PE owned; • Provider of construction-based maintenance services; • Offers weather damage, structural repairs, asbestos testing and domestic installation services; • Operates across South West England.	• Repair and maintenance businesses; • Operating in the construction sector; • Located in South West England; • Minimum EBITDA £500k.

Location: England

288553 - Building Services Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK privately-owned; • Provider of integrated building services; • Offers repair and maintenance services in a wide range of areas; • Operates across the UK.	• M&E contractors; • Installers of sustainable energy products including solar panels and heat pumps; • Offering mechanical and electrical services and heating, property maintenance, capital works, and sustainable energy solutions; • Serving customers in the mechanical, electrical, HVAC, property maintenance and renewable sectors; • Located in Europe; • Minimum EBITDA €500k.

Location: Ireland

FINANCIAL GENERAL

339455 - Financial Consulting Services Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK PE-owned; • Provider of digital consulting services; • Delivers services through embedded client teams; • Serves banks, insurers, asset managers, and FinTechs; • Operates globally.	• Providers of financial consulting services; • Offering digital transformation, AI automation and strategy advice; • Located globally; • Minimum EBITDA £250k.

Location: England

FOOD & BEVERAGES

332588 - Baked Goods Click to Enquire 	
The Acquirer	Acquisition Criteria
• German PE-owned; • Manufacturer of baked goods; • Produces frozen pastries, cakes, chocolates, and desserts; • Distributes through retail and specialised networks; • Serves supermarkets and industrial caterers; • Operates across global markets.	• Manufacturers of sweet baked goods; • Offering sweet pastries, cakes, chocolate, desserts and delicatessen bakery goods; • Serving supermarkets, commercial caterers and specialist bakery-pastry networks; • Located in Europe; • Minimum EBITDA €500k.

Location: France

13231 - Meat Processors & Distributors Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK privately-owned; • Speciality food distributor; • Supplies meat, fish and deli products; • Distributes products to hotels and restaurants; • Operates across the UK.	• Meat processors, wholesalers and distributors; • No interest in the retail sector; • Located within the UK; • Minimum EBITDA £500k.

Location: England

16324 - Sauces & Ingredient Suppliers[Click to Enquire](#) 

The Acquirer	Acquisition Criteria
• UK privately-owned; • Manufacturer of sauces, seasonings and marinades; • Serves the retail and food service sectors; • Operates across the UK.	• Providers of seasonings, rubs, glazes, marinades, and sauces; • Offering branded sauce and seasoning products; • Located in the UK; • Minimum EBITDA £250k.

Location: England

278595 - Digital Document Management Software Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK PE-owned; • Developer of document-management software; • Offers AI, data capture, digital signature and digital form tools; • Also offers software consultancy and archive scanning services; • Serves customers in the construction, healthcare, legal, charity, leisure, transport, education, industrial, financial and retail sectors; • Operates across the UK.	• Providers of document management technology; • Offering digital workflow, reporting suites, data capture and intelligent document processing tools; • Located in the UK and Ireland; • Minimum EBITDA £250k.

Location: England

279442 - IT Managed Services Click to Enquire 	
The Acquirer	Acquisition Criteria
• US privately-owned; • Provider of IT managed services; • Operates internationally.	• Providers of datacentre, cloud and edge computing services; • Including network, cloud, security and customised server and storage solutions; • Offers hardware for servers and ruggedised hardware divisions; • Turnover between US\$5m-US\$50m; • Providers of system building hardware; • Turnover between US\$10m-US\$250m; • Located in the US, the UK, South Africa, Australia and India; • Minimum EBITDA US\$500k.

Location: USA

INDUSTRIAL GENERAL

260452 - Industrial Ovens Click to Enquire 	
The Acquirer	Acquisition Criteria
• Dutch privately-owned; • Manufacturer of commercial ovens; • Manufactures rotisseries, convection ovens, display warmers and deli counters; • Supplies supermarkets and food service customers; • Markets products through an international distribution network; • Headquartered in the Netherlands with additional sales offices in the UK and the US.	• Manufacturers of ovens and food service products; • Products designed for use in supermarkets and food service settings; • Located in Europe and the US; • Minimum EBITDA €500k.

Location: Netherlands

8038 - Stainless Steel & Aluminium Stockholders Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK privately-owned; • Multi-metal stockholder and distributor; • Materials include stainless steel, aluminium, cast iron and copper; • Operates across the UK.	• Metal stockholders; • Focusing on stainless steel and aluminium; • No interest in fabricators; • Located in the UK and Ireland; • Maximum turnover £5m.

Location: Ireland

The Acquirer	Acquisition Criteria
• Swedish PE-owned; • Manufacturer of fine mechanics; • Specialises in CNC machining services; • Serves customers in the manufacturing sector; • Operates across Europe.	• Full-service mechanical houses; • Interest in precision engineering, fabrication, mechanical engineering and surface treatments; • Located in the Europe, with a preference for the Nordics, the DACH region, Italy and the Netherlands; • Turnover between €4m-€12m; • Minimum EBITDA margin 15%; • Located in the UK; • Minimum EBITDA €500k; • Minimum EBITDA margin 20%.

Location: Finland

LEISURE

339463 - Leisure Technology & Video Capture Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK PE-owned; • Provider of video capture systems; • Supplies wearable camera systems and accessories; • Provides video processing and cloud storage; • Serves activity centres and adventure attractions; • Operates globally.	• Providers of video experience systems; • Serving customers in the leisure sector; • Located in the UK; • Minimum EBITDA £250k.

Location: England

RETAIL/CONSUMER

258030 - Hygiene, Cleaning & Laboratory Supplies Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK privately-owned; • Provider of integrated workplace supply chain management services; • Offers personal protection, janitorial, packaging, engineering, electrical, office, and laboratory products; • Provides vendor-managed inventory, procurement technology, and outsourced manufacturing services; • Distributes through integrated supply chain solutions and proprietary technology platforms; • Serves B2B customers across pharmaceutical, food, defence, healthcare, automotive, and manufacturing sectors; • Operates across the UK and Europe.	• Distributors of workplace and industrial consumables; • Offering products including PPE, workwear, hygiene, packaging, engineering, electrical, office and laboratory supplies; • Providing inventory management, replenishment, kitting, vending and procurement services; • Serving customers in the industrial and commercial sectors; • Located in the UK; • Minimum EBITDA £250k.

Location: England

275493 - Cycling Protective Equipment Click to Enquire 	
The Acquirer	Acquisition Criteria
• Italian privately-owned; • Manufacturer of high-performance protection pads; • Part of a larger Swedish industrial holding company; • Offers padding for cycling pants, gloves and shoes; • Serves professional cycling brands; • Operates globally.	• Manufacturers of cycling protection equipment; • Located in Europe and the US; • Minimum EBITDA €500k; • Minimum EBITDA margin 10%.

Location: Italy

339368 - Security & Fire Safety Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK privately-owned; • Provider of security, fire safety and solar services; • Serves customers in the commercial and industrial sectors; • Operates across the UK.	• Providers of security, fire safety, structured cabling and solar installation services; • Offering intruder alarms, perimeter fencing and electrical engineering services; • Located in the UK; • EBITDA between £200k-£800k.

Location: England

319375 - Cleaning Services & Products Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK privately-owned; • Provider of commercial and domestic cleaning services; • Offers contracted and one-off cleaning services and cleaning supplies; • Serves residential, commercial, and property management customers; • Operates across North West England.	• Providers of commercial cleaning services; • Offering a range of commercial and residential cleaning services; • Distributors of cleaning supplies; • Distributing a range of commercial, janitorial and car valeting cleaning equipment; • Located in North West England; • Minimum EBITDA £250k.

Location: England

SUPPORT SERVICES

331901 - Waste Management & Logistics Services Click to Enquire 	
The Acquirer	Acquisition Criteria
• Austrian privately-owned; • Provider of waste management and logistic services; • Offers waste collection and disposal, recycling and hazardous waste management services; • Services municipal, commercial and industrial customers; • Operates landfills, composting facilities and sorting, biogas and specialised waste processing plants across Austria and CEE.	• Providers of waste management and recycling services; • Offering waste collection, recycling and hazardous waste services; • Located in Europe and the UK; • Minimum EBITDA €500k.

Location: Austria

285621 - Environmental & Hygiene Compliance Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK PE-owned; • Group of environmental and occupational hygiene consultancies; • Provider of testing, compliance, inspection and certification services; • Offers geotechnical and geoenviromental consultancy services; • Serves customers in the commercial, industrial, pharmaceutical and construction sectors; • Located in the UK.	• Environmental and occupational hygiene consultancies; • Providers of testing, analysis, certification and compliance services; • Offering construction materials testing, asbestos surveying, water hygiene, GPR, utilities and laser scanning services; • Providers of specialist planning, architecture, landscape, and consultancy services to support rural developments; • Animal health CROs; • Providers of office equipment inspections and testing services; • Offering risk management services; • Located in the UK, the US and Europe; • Minimum EBITDA £250k.

Location: England

339458 - Occupational Hygiene & Laboratory Services[Click to Enquire](#) 

The Acquirer	Acquisition Criteria
• UK PE-owned; • Provider of occupational hygiene consultancy services; • Offers workplace health risk assessments and testing services; • Provides asbestos consultancy and laboratory analysis; • Delivers expert witness and litigation services; • Operates across the UK.	• Providers of occupational hygiene and laboratory services; • Offering consultancy, testing and litigation services; • Serving the public and private sectors; • Located in the UK; • Minimum EBITDA £250k.

Location: Scotland**339428 - UK PE Firm**[Click to Enquire](#) 

The Acquirer	Acquisition Criteria
• UK investment firm; • Sources capital from entrepreneurs; • Operates across the UK.	• Sectors of interest include facilities management; • Including TICC, HVAC, critical power and backup, electrical and lighting, lifts and vertical transportation, water hygiene, plumbing, drainage, public health, fire, safety and security; • Located in the UK; • EBITDA between £500k-£1.5m.

Location: England

TRANSPORT

5059 - Freight Operators Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK PE-owned; • Provider of logistics and warehousing services; • Operates a road transport fleet across the UK and Europe; • Based in North East England.	• Providers of logistics, haulage and transport services; • Located in England; • EBITDA between £200k-£2m.

Location: England

331600 - Transport & Logistics Services Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK privately-owned; • Group of transport companies; • Provides road haulage, warehousing, and specialist transport services; • Offers heavy lifting, yacht transport, and driver training; • Operates a fleet of 150 vehicles and 350 trailers; • Distributes services through pallet and parcel delivery networks; • Serves customers in the industrial, construction, and marine sectors; • Operates across the UK and Europe.	• Providers of transport, haulage and logistics services; • Offering road haulage, warehousing, warehousing, container storage, international freight, parcel distribution and boat transport services; • Located in the UK; • Minimum EBITDA £500k.

Location: Wales

GENERALIST

338593 - UK PE Firm Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK privately-owned; • Sources capital from family capital and personal funds; • Previous experience in M&A; • Takes a majority stake; • Operates across the UK.	• Sectors of interest include B2B manufacturing, distribution and support services; • Located in the UK; • Must have repeat revenue; • Revenue between £2m-£30m; • Minimum EBITDA margin 15%.

Location: England

339293 - UK PE Firm Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK PE firm; • Sources capital from own funds; • Takes minority and majority stakes; • Invests between £1m-£15m equity per deal; • Focuses on long-term investments; • Operates across the Channel Islands.	• Providers of B2B services; • Operating across a range of sectors; • Located in the UK and Ireland; • EBITDA between £500k-£10m.

Location: Channel Islands

338488 - UK PE Firm Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK PE firm; • Existing investments in the education, healthcare and logistics sectors; • Provides legal, accounting, and marketing support; • Targets small and medium enterprises; • Operates within the UK.	• Sectors of interest include logistics, manufacturing, education, industrial and engineering; • Located in the UK; • EBITDA between £500k-£2m.

Location: England

331782 - German PE Firm Click to Enquire 	
The Acquirer	Acquisition Criteria
• German PE firm; • Targets SMEs in the manufacturing and industrial sectors; • Focuses on carve-outs, successions, and operational restructures; • Takes majority shareholdings; • Invests proprietary capital alongside co-investors; • Pursues long-term growth without fixed holding periods; • Avoids research and capital-intensive business models; • Invests across Europe.	• B2B industrial, technical and service oriented companies; • Particular interest in the packaging, machinery, food and safety system sectors; • Operational improvements, carve-outs, successions and structural transformations; • Located in Europe; • Minimum EBITDA €1m.

Location: Germany

339532 - UK PE Firm Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK PE firm; • Sources capital from private investors; • Targets long-term investments; • Provides an operational role; • Operates across the UK.	• Sectors of interest include manufacturing, engineering, HVAC, distribution, e-commerce, facilities management, property services, printing, fit-out, and packaging; • Asset-heavy; • Strong second-tier management team in place; • Located in the UK; • Preference for Scotland; • Minimum EBITDA £750k.

Location: Scotland

337920 - UK PE Firm Click to Enquire 	
The Acquirer	Acquisition Criteria
• UK PE firm; • Sources capital from personal equity; • £300k of committed capital; • Previous experience in M&A; • Can provide an operational role; • Operates across the UK.	• Sectors of interest include compliance services, maintenance and TIC; • Operating B2B; • Recurring and contract-led revenue; • Located in London; • EBITDA between £400k-£2m.

Location: England

The Acquirer	Acquisition Criteria
• Nordic MBI candidate; • Sources capital from family offices, HNWI's and ETA-focused investors; • Takes majority stakes; • Flexible deal structure; • Will co-invest; • Focuses on long-term investments; • Operates across the UK.	• Sectors of interest include compliance and regulatory, specialist financial and B2B services; • Providers of TICC services; • Including NDT, calibration, materials testing, regulatory and fire safety inspection services; • No interest in the packaging distribution, fabrication, marketing and advertising, recruitment, security, construction and contracting, hospitality, leisure and consumer retail sectors; • Located in the UK; • Recurring revenue; • Minimum EBITDA £750k.

Location: Finland